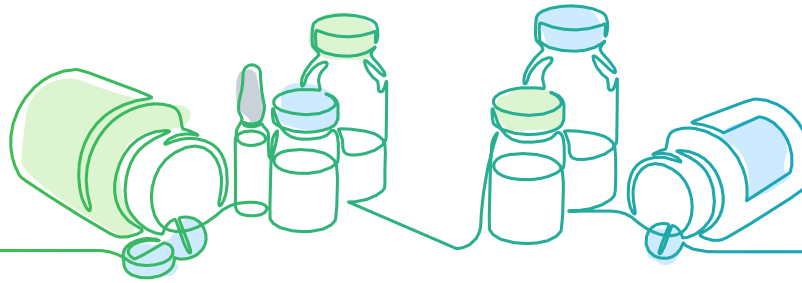


## Executive Summary



### **Revolutionizing Pharmacy Benefits by Ensuring Optimal Patient Outcomes at the Lowest Net Cost**

#### **OUR APPROACH INCLUDES**

- **Retail Marketplace:** Members have access to the best prescription prices through competitive provider options.
- **Mail-order:** Convenient home delivery for maintenance medications to improve adherence at the lowest cost.
- **Prescription Assistance Program (PAP):** Our in-house team secures costly brand and specialty medications at little to no cost.
- **International Sourcing:** A global pharmacy network enables personal medication importation at a fraction of U.S. prices, managed end-to-end by RX VALET.
- **Specialty Medications:** Partnerships with specialty pharmacies create competition that reduces costs.
- **J-Code Management:** Our proprietary analytics and expert intervention improve adherence and greatly lowers expenses.

#### **BACKGROUND & APPROACH**

RX VALET was founded to simplify prescription drug access while reducing confusion around pricing, formularies, and clinical support. We optimize drug spend by leveraging competition among multiple pharmacy providers to ensure the best pricing and quality.

#### **CONCIERGE MARKETPLACE**

Our RX VALET Concierge Marketplace applies supply chain principles, letting top pharmacies compete for the best price. Members access the platform via web, mobile, or concierge support which:

- Assists in medication sourcing, cost comparisons, and fulfillment.
- Works directly with prescribers to optimize personalized treatment plans.
- Facilitates secure payment processing to protect financial data.
- Provides reporting tools to track out-of-pocket expenses.

#### **BENEFITS INCLUDE**

- Improved medication adherence & compliance.
- Cost-effective, convenient sourcing.
- 70,000+ U.S. retail locations.
- Future-ready reporting & cost-sharing integration.

#### **SAVINGS SOLUTIONS**

RX VALET simplifies access to multiple cost-saving options:

- **Patient Assistance Programs (PAP)** – We guide members through qualification, ongoing eligibility, and direct manufacturer support.
- **Drug Discount Cards** – We analyze various discount programs to maximize savings.
- **International Importation** – Compliant with FDA guidelines, we facilitate safe, cost-effective medication sourcing from Tier-1 pharmacies without requiring members to share financial data internationally.

#### **COMPREHENSIVE PHARMACY SUPPORT**

Beyond savings, RX VALET provides personalized concierge support to help members navigate complex prescription needs. Unlike discount card providers with limited clinical assistance, we prioritize ongoing member support to improve medication adherence and overall health outcomes.

#### **SHIELD INTERNATIONAL SOURCING**

With over five years of experience, SHIELD manages international medication sourcing through vetted vendor partnerships. Our Atlanta-based team ensures safety and compliance by:

- Conducting regular QA reviews on prescriptions and patient history.
- Overseeing international partner verification.
- Monitoring shipments and providing real-time tracking.
- Managing refills to prevent disruptions in therapy.

*Our process guarantees a secure, seamless experience while delivering significant cost savings.*



**MOUNTAIN**  
VIEW BENEFIT SOLUTIONS

## Executive Summary

**RX VALET IS CHANGING THE WAY** the pharmacy benefits market operates by delivering optimal patient outcomes at the lowest net cost. In summary, we do it through:

- **Retail:** Locate the best source of prescription drugs through our Marketplace. Creating competition between providers and presenting to the members the best price and choice of the most convenient location.
- **Mail-order:** Optional convenience and compliance of maintenance drugs being delivered to members' homes at the lowest cost to help improve adherence.
- **Prescription Assistance Programs (PAP):** a dedicated in-house team that has been able to assist tens of thousands of individuals gain access to costly branded and specialty medications at little to no cost.
- **International Sourcing:** RX VALET has created a network of pharmacies around the world to help facilitate the personal importation of medications at a fraction of the US cost. RX VALET manages the process from prescription to delivery.
- **Specialty Medications:** We utilize relationships with several Specialty Pharmacies to create a competitive environment that reduces cost. Our team manages the entire process.
- **J-Code Management:** We have developed a technical analytical tool combined with human intervention to engage early in this process. Our engagement results in improved member experience, and adherence and reduces cost.

### BACKGROUND

The origins of RX VALET evolved from one of the founder's concerns around providing the best prescription drug solutions for his company's associates. With all the confusion around "AWP" Average Wholesale Pricing, discounts, formularies, clinical support for those that needed help, and conflicts of interest between medical and prescription drug providers they sought out a better way. Today, we wish to share a better way of optimizing access to prescription drugs.

### OUR APPROACH

RX VALET focuses on managing and containing drug spend and trends for our clients through the lowest net cost access point. We have designed our programs around obtaining the best value through healthy competition, meaning that we will invite several pharmacies to provide their best prices so that members can choose the lowest cost, highest quality provider.

### RX VALET CONCIERGE MARKETPLACE

The RX VALET Concierge Marketplace program is designed to use supply chain management principles to let the "Best of the Best" pharmacy providers compete to offer the best quality and cost. The Marketplace application is available on our website, mobile app, or a call to a concierge.

Although the RX VALET Concierge product operates on a technology platform, it is augmented by using a live Concierge (person) that the member can contact to help them navigate the complex universe of prescriptions. The RX VALET Live Concierge will personally identify how a member can obtain their medications at the best cost and fulfillment channel. The Concierge will facilitate communications with the member's prescriber to consult on medication optimization and the necessary prescriptions and information needed to obtain medications from Mail-order, International Pharmacies, or Patient Assistance Programs.

The RX VALET Concierge Marketplace site provides a safe and secure method of payment. We will facilitate payment to local and International Pharmacies so that the member does not have to give financial information to different providers, international banks, and businesses.

The system reporting capabilities can also be used to track user out-of-pocket costs for cash transactions and generate reports so that those transactions can be automatically captured, archived, and applied to the sharing plan.

### BENEFITS OF THE RX VALET CONCIERGE MARKETPLACE SERVICES

- Improved medication adherence & compliance.
- Guide members to the most cost-effective and convenient sources.
- Bring additional value to the membership.
- Improve member satisfaction.
- Convenience of 70,000 retail outlets across the USA.
- Future platform for reporting and sharing facilitation.

### RX VALET CONCIERGE FACILITATES THE BEST AVAILABLE SOLUTIONS

PAP, "Prescription Assistance Programs," are available from several different sources. Each source requires different information from the member for the qualification that is facilitated by the RX VALET Concierge. The assistance programs are available directly from drug manufacturers, assistance programs run by states, and Non-profit Organizations.

RX VALET Concierge facilitates the collection of information for initial qualification as well as ongoing monitoring and support so that the patient receives assistance for as long as they qualify. We partner with support organizations that understand the complex requirements for qualification that increase the likelihood that members are approved quickly and receive their medication. Medications are most often shipped directly to the patient from the manufacturer.

Drug Discount Cards are another source of savings for today's consumers. Drug Discount cards offer discounted pricing for many prescription drugs. There are many different discounts available today and all vary in the amount of discount, and which pharmacies will accept them. The RX VALET Concierge product surveys several different popular discount cards and allows patients to choose where they want to obtain their medication. Many discount cards claim 80% discounts, but the reality is, what is the starting price?

Personal Importation of drugs from international sources meets all requirements of the FDA while delivering exceptional savings to the patient. The RX VALET Concierge facilitates the relationship established between the International Pharmacy and the member, preserving the provision of appropriate clinical oversight. The product can process member financial responsibility through a secure, state-side, payment portal so that the member does not have to share personal financial information outside of the U.S. Relationships with Tier-1 Pharmacies in other countries are not facilitated by a 3rd party.

RX VALET Concierge Marketplace is more than a savings program for a one-off medication. We are a marketplace much like Amazon, offering multiple ways to save.

Our various options provide members with choice and value. Additionally, we back up our program with qualified customer care concierges who will assist members with complex or basic questions. Our team will align with your members to seek out the most cost-effective option and help them with the process. Some discount card providers offer little clinical support when the member needs it most. We pride ourselves on ongoing support to members.

### SHIELD SUMMARY

SHIELD has over seven years of experience internationally sourcing medications with over ten different vendor relationships. This allows us to constantly shop the market for available medications and reduce cost. We have a team at our Atlanta Headquarters that is dedicated to this service and acts as the liaison with members and purchasing. Our process has multiple safeguards that allow us to have confidence with every shipment. Prior to SHIELD purchasing a medication outside the country, our clinical team (pharmacists and technicians) provides a QA review all prescriptions, members demographic information, current medications etc. to determine if the prescription is appropriate. After a medication passes our internal QA process, the information is passed to our international partner for a similar review. Upon filling the order, we share all tracking information with the member and our internal team monitors the entire process. Upon delivery, the SHIELD team communicates with member to confirm that the medication has arrived in good condition. SHIELD tracks all refill dates and will start the process to allow for shipping times. The member experience is very positive as SHIELD handles all steps of the process.

