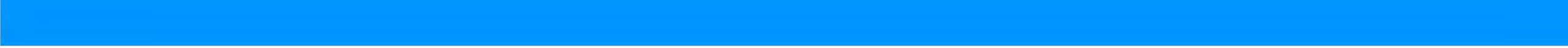




Rx VALET
Feel better.™

A Fully Integrated
Pharmacy Solution for
High-Cost Medications



History

RX VALET Created in 2016

- Based in metro Atlanta, GA
- Operate a pharmacy savings program.
- Started as a retail and mail order option.
- Primarily provide a benefit for uninsured.
- Expand offering to offer additional savings programs.
- Utilize technology to identify eligible medications for various cost saving programs.





A Challenging Problem

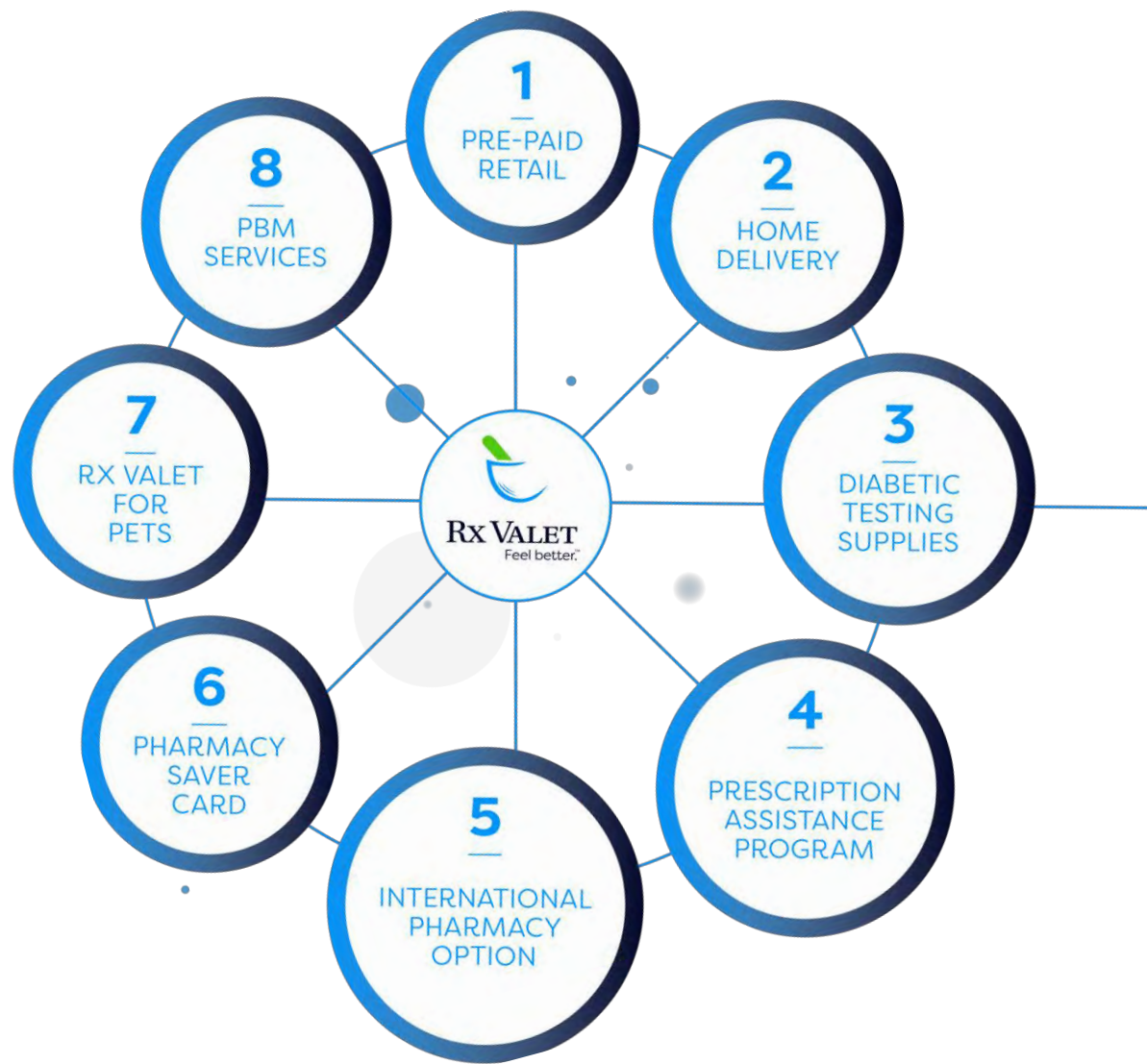
Medication is expensive, even with insurance.

- Specialty and Brand Medications can have a major impact on a health plan.
- The cost keeps increasing for both the member and the insurance company.
- Pharmacy Spending can be 30% to 40% of the overall health spend.

This is Where RX VALET Helps...



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How We Mitigate the Problem

- Integrated Savings Solutions
- Technology
- Engagement with Members/Plan Sponsor
- Accountability
- Reporting

This is Where RX VALET Shines...





The RX VALET Solution Aggregating Multiple Pharmacy Benefits Into One Simple Solution

- We are a customer focused, tech enabled cost containment organization.
- Our objective is to provide unparalleled service and medication management.
- We take a hands-on approach. The Customer is King!
- We will explore all options and offer the lowest cost methods.
- Highly experienced staff, compassionate and effective.

RX VALET is a fully integrated cost containment provider that has built a robust system that analyzes all Alternative Sourcing Solutions simultaneously and combines human intervention.



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The Cost Savings Can Be Significant

Focus on Brand Medications

- Injectables – Cold Chain
- Small Molecules – Pills, Capsules and Tablets

Example Savings:

<u>Drug Name</u>	<u>Average US Cost</u>	<u>International Source</u>
Januvia	\$466 a month	\$98 a month
Trulicity	\$839 a month	\$410 a month
Stelara	\$23,500 every 8 weeks	\$12,500 8wks
Eliquis	\$476 a month	\$105 a month

Average Savings of 25% to 75%



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Capabilities

Analytical Support

- Review claims history
- Provide detailed Reports to include Savings potential

Customer Outreach

- Dedicated teams to engage with members
- Provide a turnkey solution – obtain prescription to refill.

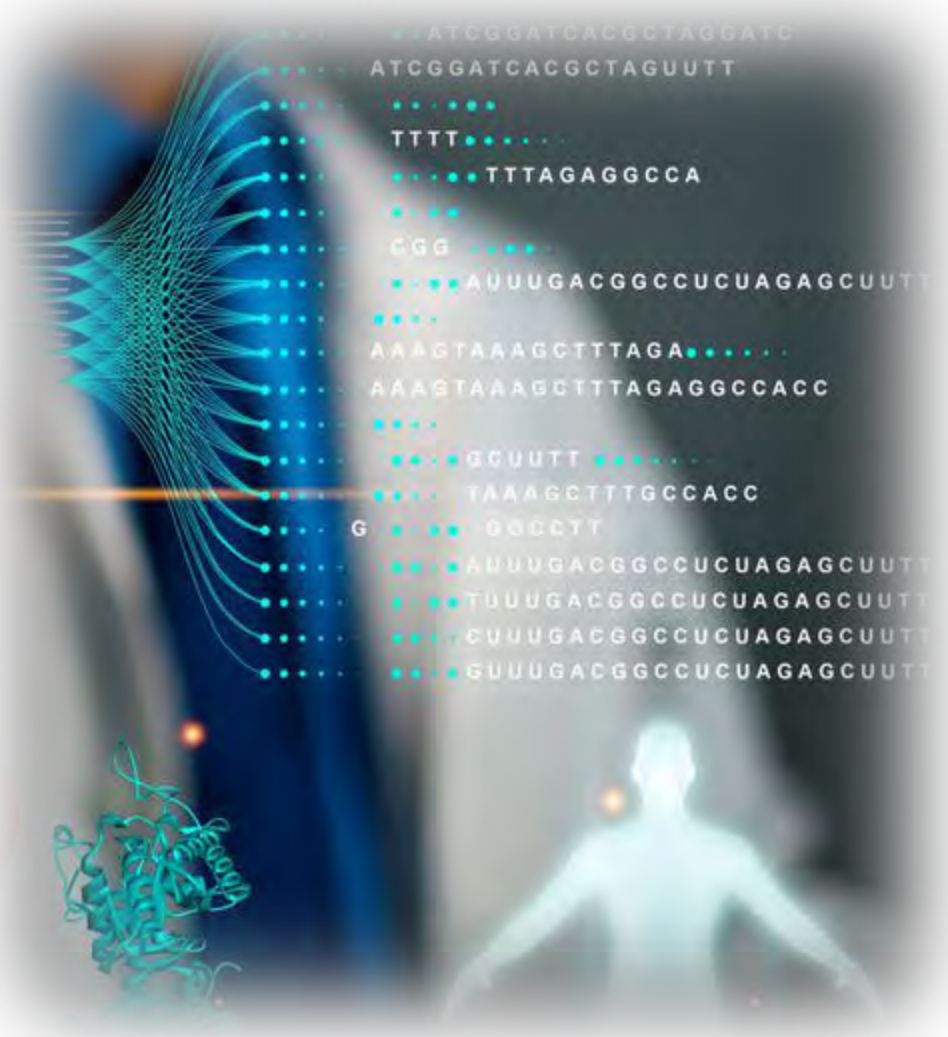
Provide Hands-on Review

- Assign Account Manager
- Review Daily Activity
- Interact with Members as Appropriate

Integrate with TPA

- Provide Daily Aggregation Reports Through Secured Links
- Eligibility





It All Starts with Data

- Providing twelve months of pharmacy data gives us the best opportunity to get a great understanding of the savings.
- RX VALET will provide a comprehensive report
- Send requests to Geoff Rosina
- Turn around time – 10 business days

2025 Rx Data Template-email to:
geoffrey_rosina@mtnvbs.com

2	Please do not provide any personal data other than what is requested.									
3										
4	Member ID	NDC-11 #	Full Drug Name	Drug Strength	Date of Service	Days' Supply	Quantity	Ingredient Cost / Plan Cost	Dispensing Fee	Member Copay
5										



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Drug Management Program RX VALET Re-Pricing & Overview

Prepared for: ABC1 Corp

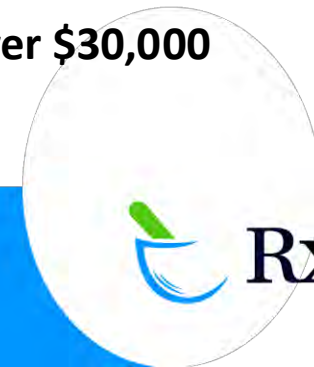
Date Range: 01/24-12/24

Previous Plan Expense

RX VALET Savings

Purchase Source	Previous Plan Spend	RX VALET Price	Savings	Savings (%)
Retail & Specialty	\$46,899.06	\$46,899.06	\$0.00	0%
Home Delivery	\$35,268.30	\$18,892.75	\$16,375.55	46%
International	\$422,955.51	\$131,321.15	\$291,634.36	69%
Exceptions	\$1,371.84	\$1,371.84	\$0.00	0%
Plan Total	\$506,494.71	\$198,484.80	\$308,009.91	61%

Plus: Member savings of over \$30,000



RX VALET
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Drug Management Program RX VALET Re-Pricing & Overview

Prepared for: ABC2 Corp

Date Range: 01/24-12/24

Previous Plan Expense

RX VALET Savings

Purchase Source	Previous Plan Spend	RX VALET Price	Savings	Savings (%)
Retail & Specialty	\$1,561,415.92	\$1,561,415.92	\$0.00	0.00%
Home Delivery	\$730,470.13	\$416,671.17	\$313,798.96	42.96%
International	\$6,639,175.05	\$3,511,734.41	\$3,127,440.64	47.11%
Exceptions	\$67,693.13	\$67,693.13	\$0.00	0.00%
Plan Total	\$8,998,754.23	\$5,557,514.63	\$3,441,239.60	38%

Our Service is offered at No Risk or Financial Exposure to the Plan!



Drug Management Program Rx Valet Re-Pricing & Overview

Prepared for: ABC3 Corp

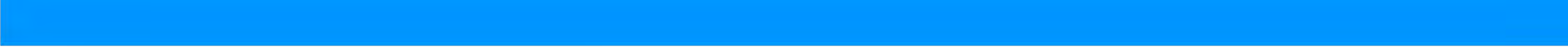
Date Range: 07/22-12/24

Previous Plan Expense

RX VALET Savings

Purchase Source	Previous Plan Spend	RX VALET Price	Savings	Savings (%)
Retail & Specialty	\$78,826.88	\$78,826.88	\$0.00	0.00%
Home Delivery	\$127,373.27	\$64,441.76	\$62,931.51	49.41%
International	\$695,413.54	\$195,996.26	\$499,417.28	71.82%
Plan Total	\$901,613.69	\$339,264.90	\$562,348.79	62%

Member and Plan Sponsor benefit with no disruption!



Keys to a Successful Program

Develop a Team

Analyze the Data

HR, Broker, TPA and PBM

- All working together to drive down cost and improve member experience.

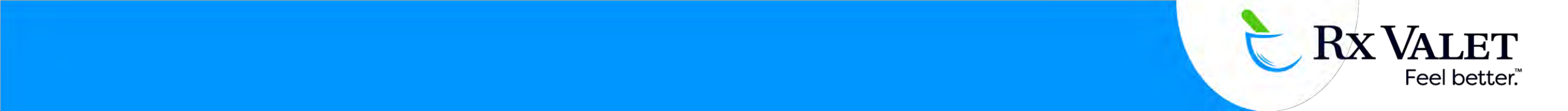
Communicate with Members

- Let them know the positive benefits of working as a team.
- Waive the Co-pays
- Average Annual Member Savings of over \$1000

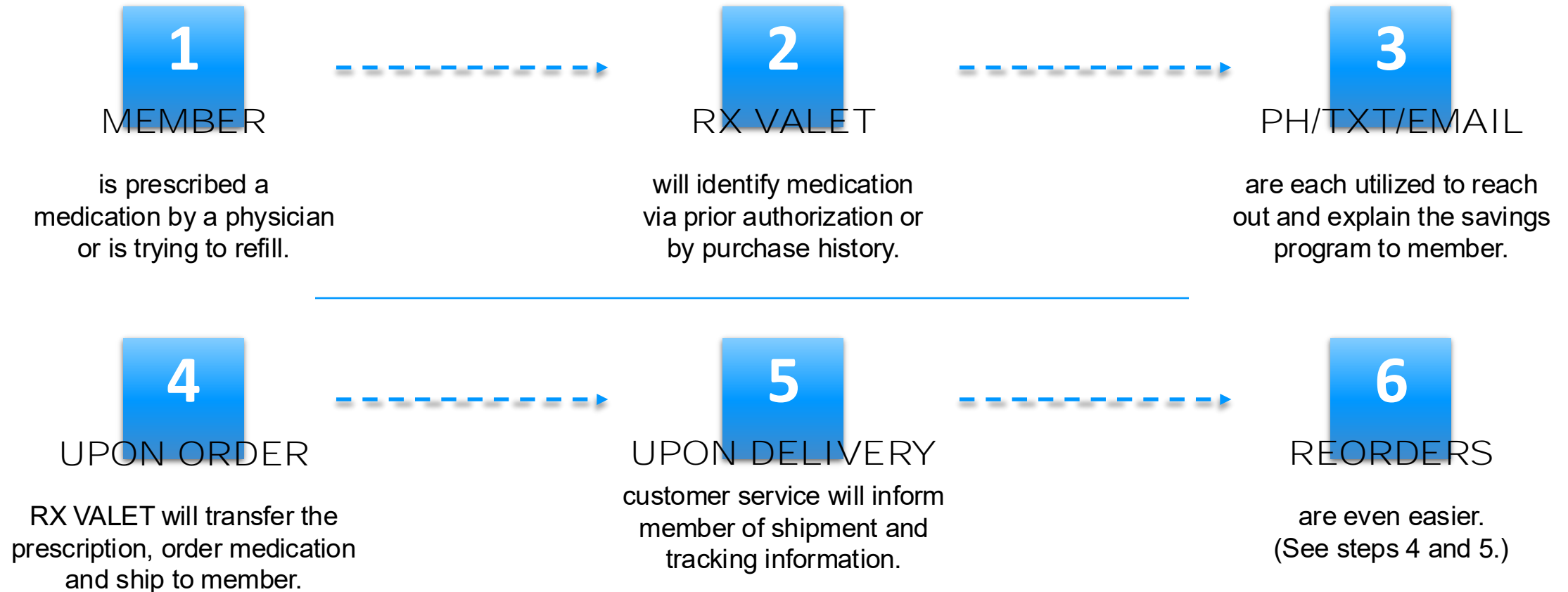
Currently service 100's of clients with great results!



RX VALET
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Pharmacy Cost Containment Member Workflow



A collaborative savings program with Client and RX VALET. Providing a powerful combination that will save both the member and the company. And it requires very little member effort!

Dedicated Account Teams that Engage and Execute Results!



RX VALET Results — Sample Reporting

ABC4 Corp YTD Savings Summary

Month	Volume	Retail	Home Delivery				International				PAP				Savings and TOTAL			
		RX VALET Price	AWP*	RX Valet Price	Savings (\$)	Savings(%)	AWP*	RX Valet Price	Savings (\$)	Savings (%)	PAP AWP*	RX Valet Price	Savings (\$)	Savings (%)	Total AWP	Total RXV Price	Total Savings	Net Plan Savings
January	550	\$32,730.38	\$46,218.93	\$43,037.75	\$3,181.18	6.88%	\$45,806.41	\$16,634.53	\$29,171.88	63.69%	\$4,221.12	\$80.00	\$4,141.12	98.10%	\$128,976.84	\$92,482.66	\$36,494.18	\$29,894.18
February	541	\$31,341.35	\$38,938.69	\$34,713.24	\$4,225.45	10.85%	\$20,895.74	\$7,877.41	\$13,018.33	62.30%	\$11,614.89	\$120.00	\$11,494.89	98.97%	\$102,790.67	\$74,052.00	\$28,738.67	\$22,246.67
March	523	\$126,071.68	\$29,678.56	\$27,703.67	\$1,974.89	6.65%	\$97,416.63	\$52,567.66	\$44,848.97	46.04%	\$12,567.90	\$160.00	\$12,407.90	98.73%	\$265,734.78	\$206,503.01	\$59,231.77	\$52,955.77
April	522	\$159,597.98	\$39,592.43	\$33,901.65	\$5,690.78	14.37%	\$89,736.96	\$44,827.54	\$44,909.42	50.05%	\$12,567.90	\$160.00	\$12,407.90	98.73%	\$301,495.26	\$238,487.17	\$63,008.09	\$56,744.09
May	508	\$121,494.10	\$40,871.15	\$36,165.80	\$4,705.35	11.51%	\$63,339.20	\$27,087.67	\$36,251.53	57.23%	\$12,567.90	\$160.00	\$12,407.90	98.73%	\$238,272.35	\$184,907.57	\$53,364.78	\$47,280.78
June	500	\$60,127.90	\$12,161.55	\$11,628.71	\$532.84	4.38%	\$145,139.59	\$67,739.05	\$77,400.54	53.33%	\$26,218.73	\$200.00	\$26,018.73	99.24%	\$243,647.77	\$139,695.66	\$103,952.11	\$97,952.11
July	505	\$29,522.48	\$29,498.95	\$25,702.69	\$3,796.26	12.87%	\$99,547.91	\$45,784.62	\$53,763.29	54.01%	\$26,218.73	\$200.00	\$26,018.73	99.24%	\$184,788.07	\$101,209.79	\$83,578.28	\$77,518.28
August	490	\$66,040.24	\$27,601.20	\$22,604.79	\$4,996.41	18.10%	\$129,202.48	\$51,670.17	\$77,532.31	60.01%	\$26,218.73	\$200.00	\$26,018.73	99.24%	\$249,062.65	\$140,515.20	\$108,547.45	\$102,667.45
September	486	\$69,408.54	\$31,425.27	\$31,370.02	\$55.25	0.18%	\$148,796.48	\$68,718.87	\$80,077.61	53.82%	\$26,218.73	\$200.00	\$26,018.73	99.24%	\$275,849.03	\$169,697.43	\$106,151.60	\$100,319.60
October	490	\$26,198.04	\$26,601.67	\$20,734.00	\$5,867.67	22.06%	\$123,728.91	\$69,621.88	\$54,107.03	43.73%	\$26,218.73	\$200.00	\$26,018.73	99.24%	\$202,747.34	\$116,753.92	\$85,993.42	\$80,113.42
November	477	\$59,944.69	\$31,314.13	\$29,540.46	\$1,773.67	5.66%	\$61,171.11	\$37,940.17	\$23,230.94	37.98%	\$27,171.73	\$240.00	\$26,931.73	99.12%	\$179,601.66	\$127,665.32	\$51,936.34	\$46,212.34
December	484	\$69,503.58	\$45,630.17	\$40,613.04	\$5,017.13	11.00%	\$144,524.70	\$65,824.71	\$78,699.99	54.45%	\$27,171.73	\$240.00	\$26,931.73	99.12%	\$286,830.18	\$176,181.33	\$110,648.85	\$104,840.85
Annual Activity		\$851,981	\$399,533	\$357,716	\$41,817	10%	\$1,169,306	\$556,294	\$613,012	52.4%	\$238,977	\$2,160	\$236,817	99.1%	\$2,659,797	\$1,768,151	\$891,646	\$818,746

Year 1 Results (Actual Customer)

- Saved the group \$818,746
- Saved the members over \$60k



The Annual Results Can Be Amazing!

ABC5 Corp YTD Savings Summary																						
Month	Member Volume	Retail			Home Delivery						International						Total Cost				Savings	
		Member paid	Plan Paid	Total Retail price	AWP*	Member Paid	Plan paid	RX Valet Price	Savings (\$)	Savings (%)	AWP*	Member Paid	Plan paid	RX Valet Price	Savings (\$)	Savings (%)	AWP*	Member Paid	Plan paid	RXV Price	Total Savings	Net Plan Savings
April 2024	269	\$5,055.88	\$19,908.21	\$24,964.09	\$6,999.30	\$725.68	\$3,367.38	\$4,093.06	\$2,906.24	41.52%	\$27,047.19	\$0.00	\$11,265.36	\$11,265.36	\$15,781.83	58.35%	\$59,010.58	\$5,781.56	\$34,540.95	\$40,322.51	\$18,688	\$14,668
May 2024	277	\$5,227.11	\$17,526.00	\$22,753.11	\$11,631.43	\$1,217.16	\$5,617.21	\$6,834.37	\$4,797.06	41.24%	\$38,448.88	\$100.00	\$14,399.01	\$14,499.01	\$23,949.87	62.29%	\$72,833.42	\$6,544.27	\$37,542.22	\$44,086.49	\$28,747	\$24,592
June 2024	280	\$4,712.80	\$39,109.00	\$43,821.80	\$23,356.13	\$1,662.84	\$8,314.26	\$9,977.10	\$13,379.03	57.28%	\$79,863.22	\$0.00	\$29,043.03	\$29,043.03	\$50,820.19	63.63%	\$147,041.15	\$6,375.64	\$76,466.29	\$82,841.93	\$64,199	\$59,999
July 2024	285	\$3,419.26	\$28,093.62	\$31,512.88	\$19,580.25	\$1,926.45	\$12,006.01	\$13,932.46	\$5,647.79	28.84%	\$81,118.61	\$0.00	\$32,506.48	\$32,506.48	\$48,612.13	59.93%	\$132,211.74	\$5,345.71	\$72,606.11	\$77,951.82	\$54,260	\$49,985
August 2024	288	\$4,460.17	\$39,455.51	\$43,915.68	\$18,074.45	\$1,848.63	\$13,003.34	\$14,851.97	\$3,222.48	17.83%	\$41,234.98	\$0.00	\$15,044.57	\$15,044.57	\$26,190.41	63.52%	\$103,225.11	\$6,308.80	\$67,503.42	\$73,812.22	\$29,413	\$25,093
September 2024	289	\$2,755.19	\$35,390.11	\$38,145.30	\$19,976.56	\$2,431.29	\$13,646.56	\$16,077.85	\$3,898.71	19.52%	\$97,964.39	\$0.00	\$38,640.92	\$38,640.92	\$59,323.47	60.56%	\$156,086.25	\$5,186.48	\$87,677.59	\$92,864.07	\$63,222	\$58,887
October 2024	304	\$4,173.56	\$36,404.06	\$40,577.62	\$28,240.99	\$2,407.64	\$13,845.68	\$16,253.32	\$11,987.67	42.45%	\$96,742.98	\$0.00	\$41,285.78	\$41,285.78	\$55,457.20	57.32%	\$165,561.58	\$6,581.20	\$91,535.52	\$98,116.72	\$67,445	\$62,885
November 2024	293	\$3,253.12	\$35,495.57	\$38,748.69	\$19,581.09	\$1,731.65	\$9,997.70	\$11,729.35	\$7,851.74	40.10%	\$43,831.52	\$0.00	\$8,711.78	\$8,711.78	\$35,119.74	80.12%	\$102,161.30	\$4,984.77	\$54,205.05	\$59,189.82	\$42,971	\$38,576
December 2024	292	\$3,923.62	\$34,183.37	\$38,106.99	\$28,257.36	\$2,246.66	\$14,139.29	\$16,385.95	\$11,871.41	42.01%	\$58,161.36	\$0.00	\$21,114.27	\$21,114.27	\$37,047.09	63.70%	\$124,525.71	\$6,170.28	\$69,436.93	\$75,607.21	\$48,918	\$44,538
January 2025																						
February 2025																						
March 2025																						
Annual Activity		\$36,980.71	\$285,565.45	\$322,546.16	\$175,697.55	\$16,198.00	\$93,937.43	\$110,135.43	\$65,562.12	37.32%	\$564,413.13	\$100.00	\$212,011.20	\$212,111.20	\$352,301.93	62.42%	\$1,062,656.85	\$53,278.71	\$591,514.08	\$644,791.79	\$417,864.06	\$379,224.06
Projected Annual Activity		\$49,307.61	\$380,753.93	\$430,061.55	\$234,263.41	\$21,597.33	\$125,249.91	\$146,847.24	\$87,416.17	37.32%	\$752,550.84	\$133.33	\$282,681.60	\$282,814.93	\$469,735.91	62.42%	\$1,416,875.79	\$71,038.28	\$788,685.44	\$859,713.72	\$557,152.07	\$505,632.07

Detailed monthly reports, shared with the entire team.

- Saved the plan \$505,632.07
- Members saved over \$35,000



Sales Process

Provide Pharmacy Claims Data to RX VALET

- Send to Geoffrey_Rosina@mtnvbs.com.

Confirm TPA is integrated (see attached list)

- If not integrated, work with Geoff Rosina to assist with the process. (List of TPA's illustrated are integrated with the PBM, ProAct. Rx Valet utilizes ProAct as the PBM and needs to be integrated with ProAct)

Gain Commitments

- RX VALET will provide a Plan Sponsor Agreement, BAA and a specific Plan Document with suggested language.
- Setup implementation call that includes Employer Leadership, TPA, RX VALET, Broker and Consultant.

Ideal Implementation Time — 60 Days

- Sales/Support directed to Geoff Rosina. Call (215) 262-2908.



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Keys to a Successful Alternative Sourcing Program

Member Engagement

- Benefits to the employee/member
- Waive co-pays
- Average annual savings of over \$1000
- Pharmacy advocate

Prescription Drug Management

- Pharmacy Benefit Managers, TPA's and Health Plan Administrator all working in tandem

Plan Sponsor – Company Support

- Senior leadership and human resources
- Communication

The Competitive Advantage



An **integrated solution** built to maximize all available savings option with minimal member disruption.

We find solutions on all medications!

Open technology architecture integrates w/ existing providers to enhance usability and the streamlining process.

Easily can integrate with new partners.

Low cost to maximize benefit savings to the plan.

Fixed PAP Pricing.

Lowest Net Cost on International and Domestic Programs.

Market-leading **user experience** and customer support.

We do all the work!

Reach out to members, obtain prescriptions, handle refills and communicate.



Rx VALET
Feel better.™

Questions?



MOUNTAIN
VIEW BENEFIT SOLUTIONS

Geoff Rosina
President
Mountain View Benefit
Solutions

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