



Real Problems. Real Solutions.

Accarent partners with top **Centers of Excellence - including Johns Hopkins and the Cleveland Clinic - to offer pre-negotiated bundled rates** for complex surgical, cancer, and gene therapy care. Services include second opinions and full care coordination. This model provides nationwide access to high-quality care at **30-43% lower costs** for employers, with personalized support for members.

For example, a total knee replacement through Accarent at Johns Hopkins costs \$27,500, compared to \$45,901 at a traditional provider.

Challenges in complex care:

- ⚠ High variation in cost and quality across providers
- ⚠ Limited access to advanced procedures and second opinions
- ⚠ Members navigating care independently, without support

Accarent supports providing:

- ✓ Pre-negotiated bundled rates at **Centers of Excellence**
- ✓ Full Nurse Case Manager support for members
- ✓ Access to rare and high-acuity procedures including gene therapy

Integrate through Benecon



Plan Integration

Accarent is integrated with several TPAs* and supports seamless coordination. If your TPA/ASO is not integrated, our clinical team can help coordinate services and assist with plan document language.



Employee Eligibility Coordination

Eligibility is confirmed by Accarent. Members are referred to Accarent directly when complex care is needed. Nurse Case Managers handle onboarding and end-to-end support.



Billing/Cost

No PEPM or upfront cost. All payments are bundled and aligned with outcomes. Invoices are issued only after services are rendered and are paid depending on the group's funding model and TPA/ASO.



Visit our website to learn more!

Next Step



If your TPA offers this solution, elect it as part of your agreement or request that it be added.

If your TPA/ASO is not integrated, services can be coordinated by Benecon's clinical team and paid from the claim fund. PAG groups will be billed directly by Accarent.

*As of the printing, Accarent is integrated with: ACS Benefit Services, Care First Administrators, Meritain Health (Aetna) and WellNet Healthcare Administrators.

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